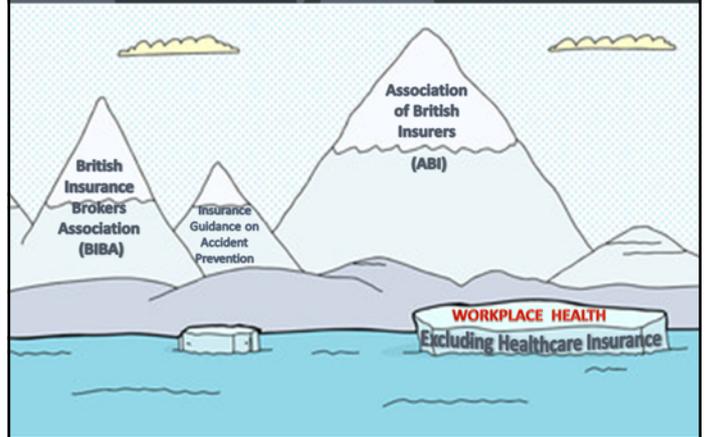


CLAIMS, COSTS AND COVER:
**Workplace Health and the
Implications for the Insurance Industry**

David Workman FCI ABIBA
Chartered Insurance Broker
Group Broking Director
Willis Insurance & Risk Management

W Workplace Accident Prevention and Safety



W Workplace Accident Prevention and Safety

W Current Insurance Policy Position on Workplace Health

Statutory Cover: Employers Liability
Non-Statutory Cover: Public / Products Liability
Bespoke Healthcare Insurances
(excluding Life Cover)

W General Insurance and Health

Brokers View on...

- **Compulsory Insurance for Health**
- **Non-Compulsory Insurance**
- **Bespoke Workplace Health Policies**
- **Insurers:** Quality, Underwriting, Exclusions
- **Claims:** Handling; Self-Insurance

W Compulsory Insurance for Workplace Health

Employers Liability Act 1972 (amended 1985)

- Reactive Legislation
- Legal Liability only
- Injury Definition
- Operative Clause
- Limit of Indemnity
- Exclusions



Non-Statutory Insurance for Workplace Health

- Health Cash Plans
- Group Private Medical
- Group Income Protection
- Group Critical Illness
- Group Life Cover



Insurers

My New Car....



Insurers



Insurers



Insurers

Not all the same:

- FCA Regulation
- "Passported" in
- Solvency
- Managed General Agencies



Insurers

- Insurance Act 2016 – "Fair Presentation"
- Composites – few restrictions eg Zurich, Allianz, Aviva
- Fringe / Lloyds - Restricted
- Ability to pay claims – problems with insolvency



W Insurers

Insurers helpful with Workplace Health:

- **Composites:** Zurich, AIG, Aviva, RSA, MS Amlin. Surveys, in-house Risk Management Team, Contribution to Improvements
- **Lloyds / London Market:** Brit, Excel, Endurance
- **Passported in:** Liberty, Argo, Gable, Accelerate.



W Long Tail Health Claims – The Issues

- Is Industrial Deafness the new Whiplash?
- No Insurer – No Cover
- Investigation Challenges
- Compromise Settlements difficult
- Value of Disease claims
- Potential “work-related stress”
- Buy-out of self-insurance



W Long Tail Health Claims – The Issues



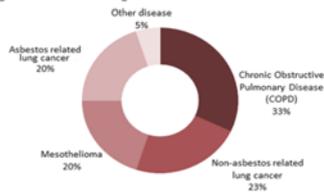
Occupational lung disease

12,000 Lung disease deaths each year estimated to be linked to past exposures at work

18,000 Estimated annual new cases of self-reported work-related breathing or lung problems

A range of lung diseases can be caused by exposures in the workplace including diseases which are very serious – such as cancer and chronic obstructive pulmonary disease (COPD) – which can often be fatal.

Lung disease contributing to estimated current annual deaths



Source: Government Health & Safety Executive



W Prevention

- Insurers that want to Partner
- Use of Insurers Risk Management or Broker's Risk Management Teams



W Conclusion

Insurance Market still focused on Reaction rather than Pro-action

